

CV Real Estate

Norberto Moreau

Entrepreneur • Business Consultant

More than 20 years business experience with real estate.
Focus on capturing and selling commercial real estate, second homes and investments.

Own broker agency and later business consultant for several large property developers and a Remax master franchisor.

Fluent in 3 languages, several more languages with basic level.



Experience

2000 – 2017

Consulting in Hong Kong and Spain (30%). Own projects (70%). Experiences with high level clients related to yachting, events and real estate in tourist cities in Spain.

- Investment project in land plots with a builder in Shenzhen China.
- Co-founder of Allied Management Ltd Consulting Hong Kong.
- Consulting for builders in tourist areas between Valencia and Alicante in Spain. (Grupo Llanera in Valencia-Xativa, Vapf Group in Benissa, Promociones Denia / Marriott Hotel / Golf Club La Sella in Denia)
- Online Marketing for own brands in the real estate and yachting sector. High-level customer acquisition in Valencia, Denia, Javea, Altea.
- Land and sea events for senior managers from several countries.
- Sale / rental of real estate and yachts in several port cities.

1996 – 2000

Consulting for a master franchise of Remax Germany South.

- Organizing conferences and giving speeches to brokers interested in franchising (Munich, Nuremberg, Würzburg, Frankfurt, Berlin)
- Organizing and conducting seminars as speaker for new offices and their teams.
- Franchisee of Remax with a partner to build up an exemplary project. Sales staff of 120 persons.
- Software development with a leading IT company for the Remax group in Germany.
- Sale of my business share in 2000.

CV Real Estate

Norberto Moreau

Entrepreneur • Business Consultant

Until 1996

Own real estate company for more than 20 years in Nuremberg, Germany.

- Capture and sale of commercial real estate in the south of Germany.
Warehouses, industrial warehouses and production facilities in industrial areas, small / midsize hotels and residential buildings in 1A locations, old production plants located in inner city locations reassigned to lofts and shops.
(work included: property valuation, sale, elaboration of concepts and ROI, cooperation with investors and architects, lease of units and sale to another investor after reaching profitability.)
- Sale of secondary residences in Lugano, Switzerland.
- Business Brokerage (suppliers of industry, hotels and businesses in pedestrian zones).

Languages

German (native), English (fluent), Spanish (fluent) for conferences, negotiations, contracts.
French, Italian, Russian and Chinese: for journalistic article adaptations or for social media.

More Competences

Development of new projects, production of newspapers and magazines in 7 languages, working with teams, public relations, investor relations.

Availability

Since February 2017 in Barcelona to know better the city and the districts. Available for consulting for max. 3 months or for project cooperation.

Contact

Email: norberto.moreau@gmail.com

Web: norbertomoreau.com

LinkedIn: [linkedin.com/in/norbertomoreau/](https://www.linkedin.com/in/norbertomoreau/)